



Carter & Sloop

CONSULTING ENGINEERS

October 11, 2018

Mr. Chad Peden, P.E.
Newton County Water & Sewerage Authority
11325 Brown Bridge Road
Covington, Georgia 30016

RE: Newton County Water & Sewerage Authority
Gum Creek 1.0 Million Gallon Elevated Storage Tank Rehabilitation
C & S Project No: N2075.028

Dear Mr. Peden,

As you are aware, proposals were received and opened for the referenced project on October 4, 2018 at 11:00 AM. Seven (7) proposals were submitted of the nine (9) companies listed on the plan-holders list. We checked and tabulated the proposals received as follows:

<u>Offeror</u>	<u>Costs</u>	<u>Points</u>
1. Southeastern Tank & Tower	\$456,400	75
2. Classic Protective Coatings	\$578,950	71
3. Tank Pro	\$429,704	66
4. Utility Service Co.	\$460,100	47
5. Tank Rehab	\$750,000	43
6. Southern Road & Bridge	\$820,000	29
7. SE Diving Services	Non-responsive	0

SE Diving Services' proposal was deemed non-responsive because their proposal failed to include page 7 of the proposal cost form, and answers to the Qualifications of Offeror section.

The RFP was written to allow the Authority to evaluate and select the Contractor that provides the best overall solution using four (4) weighted criteria which totals up to 100 points:

<u>Description</u>	<u>Maximum Points</u>
Costs	50
Qualifications (including sub-contractors)	20
References (including sub-contractors)	20
Contractor's Approach to Improve Project Beyond Specifications (if any)	10

100

When evaluated using the criteria above, Southeastern Tank & Tower from Lake Park, Georgia obtained the most points by having competitive pricing, strong qualifications, and good references.

As shown on the Proposal Tabulation, we requested pricing from contractors for several alternative coating systems. The Base proposal coating system was from TNEMEC Company, Inc. for a Hydroflon coating system that will provide a 15-year color retention warranty. We also allowed Induron Coatings, Carboline, and International Paint, to supply proposal prices as well as a lesser grade TNEMEC coating with their standard 5-year warranty. The cost savings in using a lesser grade paint system would only save \$21,000. After careful review of the information in the proposal, we recommend the Authority proceed with using the base proposal TNEMEC Hydroflon coating system because we believe it provides the best value, warranty and the best coating for the tank.

Based on the results of the scoring analysis, **Carter & Sloope recommends the project be awarded to Southeastern Tank & Tower in an amount of \$456,400.**

We are enclosing one (1) copy of the certified "Proposal Tabulation" for your records and four (4) copies of the Notice of Award for this project. Please execute all four (4) copies of the Notice of Award and return them to our office as soon as possible. We will prepare four (4) originals of the Agreement and forward them to you when the Contractor has executed the Agreement and delivered all the necessary Payment and Performance bonds and Certificates of Insurance.

If you have any questions or need any additional information, please call us.

Sincerely,



Chase M. West, P.E.

CMW:hdc

Enclosures: Certified Proposal Tabulation – 1 copy
Notice of Award – 4 copies